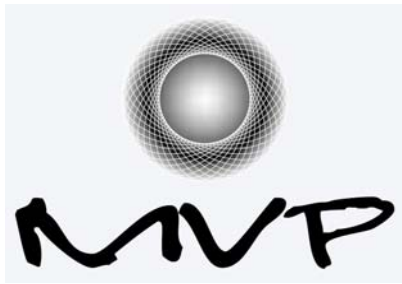


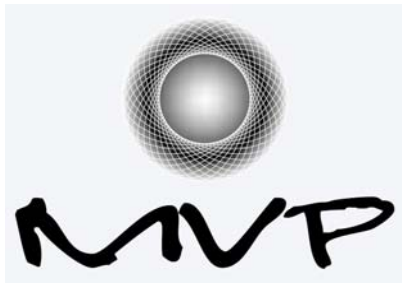
MVP

Maintenance Value Plan



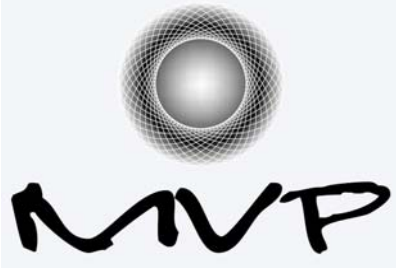
Maintenance Value Plan

- **MVP is an alternative approach to finance/pay for your maintenance services.**
 - **Resulting in a savings of 15-40% over previous years cost.**



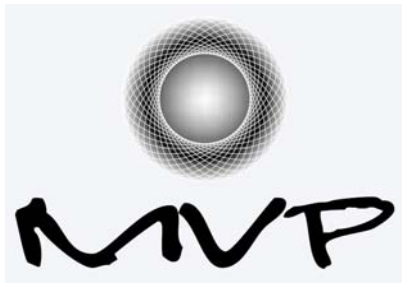
Maintenance Value Plan

- **MVP DOES NOT change WHO provides your equipment maintenance service**
- **MVP DOES NOT change WHEN you do your equipment maintenance service**
- **MVP DOES change HOW you finance/pay for your equipment maintenance service**



Maintenance Value Plan

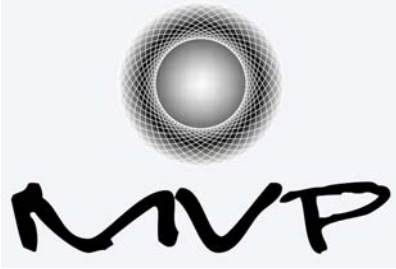
- **MVP is a Maintenance Contract Alternative**
- **Equipment Maintenance Insurance that improves your cash flow**
- **Eliminates unpredictable expenses**



Maintenance Value Plan

The Product

- **A fixed cost alternative to current maintenance budgets-offering substantial savings**
- **One contract covering all vital equipment**
- **Vital budget protection for your facility**



Maintenance Value Plan

The Benefits

- **Immediate Savings of 10-20% over OEM service Contracts**
- **Savings guaranteed through CNA Insurance Company**
- **Preventative Maintenance Included**
- **Managed coordinated maintenance program**



Maintenance Value Plan

MVP gives you comprehensive equipment maintenance solutions that save you money. By consolidating your current vendor maintenance contracts under one comprehensive program, we can help eliminate the high costs and inefficiencies of multiple vendor service contracts while still leaving you in complete control over who services your equipment.

Summary EXAMPLE of how this program can work for you:

Under Existing Service Contracts:

Total annual cost of all service Contracts	\$1,000,000
--	-------------

With Equipment Maintenance Insurance:

Premium	\$ 250,000
Deductible	\$ 600,000
Preventative Maintenance	(Included)
Total Equipment Maintenance Cost	<u>\$ 850,000</u>

Minimum Savings	\$ 150,000	15%
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Potential Additional Savings:

Deductible	\$ 600,000
Actual Repair Costs	\$ 450,000
Additional Savings	\$ 150,000

Potential Total Savings:

\$ 150,000
<u>\$ 150,000</u>

*Total Savings	\$ 300,000	30%
-----------------------	-------------------	------------

The Technique

- The total program cost includes a deductible and premium amount to pay for ordinary repairs and ongoing maintenance.
- Once the deductible has been exceeded, your facility will receive reimbursement for the costs of repair and scheduled maintenance work performed on covered equipment.
- MVP provides for catastrophic breakdowns, as well as emergency advice and assistance on service providers and parts suppliers.

The Features

- Immediate hard dollar savings over existing service contracts
- Enhanced, better-coordinated equipment maintenance programs.
- Reimbursement for in-house maintenance and repairs.

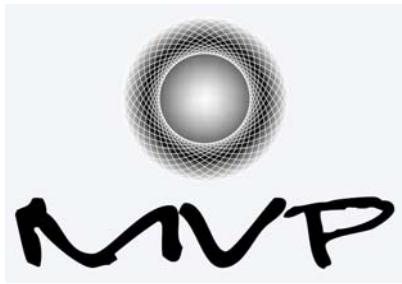
*Actual savings will vary by client and are not guaranteed.

** MVP is a Global Risk Services, Ltd. Product. Telecom Risk Services is exclusively contracted to market and sell MVP.

HERE IS HOW IT WORKS!



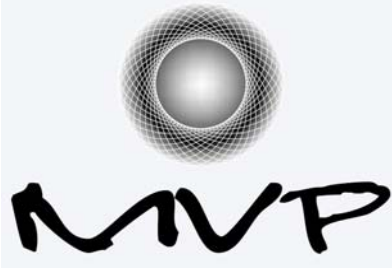
1042 Maple Ave, Suite 345
Lisle, IL 60532
Phone: 630-248-9289
E-mail: info@mtcertalservices.com
Website: www.mtcertalservices.com



Maintenance Value Plan

The Technique

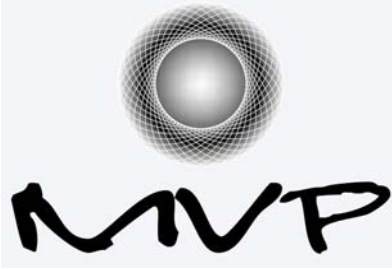
- YOU establish a self-insured retention fund to pay ordinary repairs and preventative maintenance up to established MVP level
- MVP provides insurance via Essex for catastrophic breakdowns, as well as emergency advice and assistance on service providers and parts suppliers



Maintenance Value Plan

Frequently Asked Questions

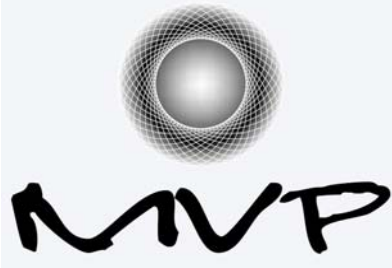
- Who performs equipment repairs under the Maintenance Value Plan?
- Vendors suggest that I will be placed on the bottom of their repair response list if I don't hold a service contract. Will I still be able to get service?
- What repairs will have to be approved in advance?



Maintenance Value Plan

Frequently Asked Questions

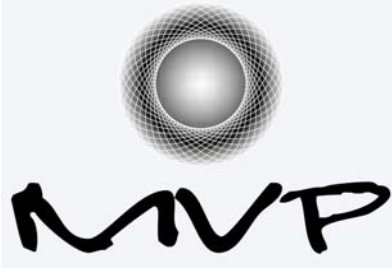
- Is preventative maintenance included in the Maintenance Value Plan Program?
- In what ways can the Maintenance Value Plan assist me in controlling my maintenance repair costs?
- What do I need to provide Maintenance Value Plan in order to submit a claim?



Maintenance Value Plan

Frequently Asked Questions

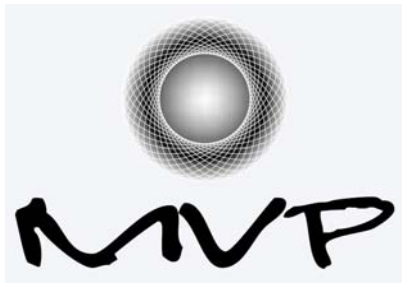
- When do claims have to be submitted, and when does Maintenance Value Plan process the claim?
- What happens if claims exceed the total program cost?
- What is not covered under the Maintenance Value Plan program?



Maintenance Value Plan

The Consultative Expertise

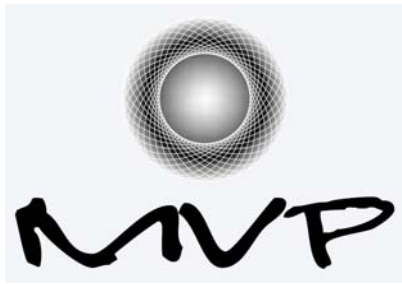
- Repair Cost Reviews
- Loss History Analysis
- Preventative Maintenance Budget and Scheduling
- Program Implementation
- Capital Equipment Replacement Recommendations



Maintenance Value Plan

www.maintenancevalueplan.com

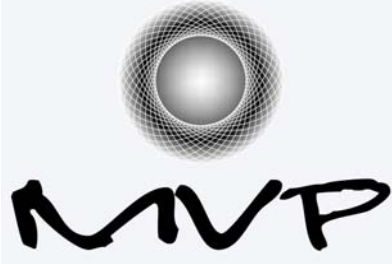
- On-Line claim reports
- On-Line equipment listings
- On-Line PM reports



Maintenance Value Plan

MVP TRAC System

- Provides a transparent repair reporting system
- Available 24x7 via MVP Web Site
- View exact repair history by site, department, individual equipment etc.
- Available within 48 hours of receipt by MVP



Maintenance Value Plan

Sample Client Loss Run Report

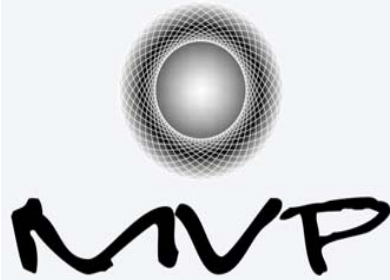
10/14/2005

Contract: MVP10XXX
06/01/2004 to 06/01/2005

Location:

Department:

Equip ID 30	MFG Varian	FSR Date	Invoice #	Description Linear Accelerator	Model Clinac2100EX	Serial H140054	PMs 4	Start Date 10/13/04	Delete									
Claim ID	FSR#	FSR Date	Invoice #	Claim Description	Claim Type	Claim	Labor Cost	Travel Cost	Parts Cost	Freight Cost	Tax Cost	Amount Claimed	1st Adjust	1st Adjust Amount	2nd Adjust Code	2nd Adjust Amount	Total Adjust Amount	Approved Amount
60	12581296	10/14/04	1544344	Replaced a faulty leaf motor with one from spares.	CM	AP	\$454.00	\$396.00	\$0.00	\$0.00	\$34.00	\$884.00		\$0.00		\$0.00	\$0.00	\$884.00
69	12586894	10/27/04	1547467	Installed water pipe and fitting. Tuned machine on and didn't have control of water temp. Ordered in temp controller and installed. have control of water temp but MU1 is counting up. suspect ion cable got wet will let dry over weekend.	CM	AP	\$2,945.00	\$2,574.00	\$1,095.93	\$0.00	\$264.60	\$6,879.53		\$0.00		\$0.00	\$0.00	\$6,879.53
71	12589009	11/2/04	1548343	Phone assistance	CM	AP	\$169.50	\$0.00	\$0.00	\$0.00	\$6.78	\$176.28		\$0.00		\$0.00	\$0.00	\$176.28
72	12586721	10/27/04	1547698	Found a cracked supply manifold, ordered parts for AM repair.	CM	AP	\$1,643.50	\$1,089.00	\$2,155.81	\$0.00	\$195.53	\$5,083.84		\$0.00		\$0.00	\$0.00	\$5,083.84
76	12595568	11/16/04	1550123	The event log shows all the FLOW I/I occur between 213.9-222.5. Tried leaving gantry at these angles and damping hoses to see if a flow switch was close to making.	CM	AP	\$375.00	\$396.00	\$0.00	\$0.00	\$30.84	\$801.84		\$0.00		\$0.00	\$0.00	\$801.84
83	12592994	11/10/04	1548663	Found a loose connection on the gantry flow switches terminal strip. Repaired the connection.	CM	AP	\$227.00	\$297.00	\$0.00	\$0.00	\$20.96	\$544.96		\$0.00		\$0.00	\$0.00	\$544.96
87	12603065	12/3/04	1554203	Replaced all the flow switches. Also soldered all the crimped connections on all the gantry flow ink connections. Recalibrated the gantry mechanical readout.	CM	AP	\$2,375.00	\$990.00	\$4,345.10	\$0.00	\$308.41	\$8,018.51		\$0.00		\$0.00	\$0.00	\$8,018.51
97	12607823	12/12/04	1555797	Found the gun current at the max. Cycled the power on the gun deck and this solved the problem.	CM	AP	\$625.00	\$594.00	\$0.00	\$0.00	\$48.76	\$1,267.76		\$0.00		\$0.00	\$0.00	\$1,267.76
117	12614320	12/29/04	1558596, 1558597	Replaced motor and t-nut from spares.	CM	AP	\$500.00	\$198.00	\$0.00	\$0.00	\$27.92	\$725.92		\$0.00		\$0.00	\$0.00	\$725.92
122	12620433	1/13/05	1560842	Replaced a bad MLC motor.	CM	AP	\$500.00	\$396.00	\$2,567.97	\$0.00	\$138.56	\$3,602.53		\$0.00		\$0.00	\$0.00	\$3,602.53
127	12626164	1/25/05	1564431	Calibrated arm	CM	AP	\$500.00	\$495.00	\$0.00	\$0.00	\$39.80	\$1,034.80		\$0.00		\$0.00	\$0.00	\$1,034.80
128	12629583	2/1/05	1566278	Calibrated the R-arm	CM	AP	\$500.00	\$693.00	\$0.00	\$0.00	\$47.72	\$1,240.72		\$0.00		\$0.00	\$0.00	\$1,240.72
132	12646463	3/9/05	1574659, 1574660	Restarted machine and calibrated images.	CM	AP	\$812.50	\$792.00	\$0.00	\$0.00	\$64.18	\$1,668.68		\$0.00		\$0.00	\$0.00	\$1,668.68
133	12640907	2/25/05	1571186	Parts	CM	AP	\$0.00	\$0.00	\$86.30	\$0.00	\$3.45	\$89.75		\$0.00		\$0.00	\$0.00	\$89.75
134	12608153	12/15/04	1557718	Found a bad LVPS I/I. Replaced the LVPS and card.	CM	AP	\$3,000.00	\$1,287.00	\$2,365.75	\$0.00	\$266.10	\$6,918.85		\$0.00		\$0.00	\$0.00	\$6,918.85
135	12640750	2/25/05	1571188	Parts	CM	AP	\$0.00	\$0.00	\$2,329.94	\$0.00	\$93.20	\$2,423.14		\$0.00		\$0.00	\$0.00	\$2,423.14
138	99107798	3/15/05	1576108	Installed bulb	CM	ADJ	\$0.00	\$0.00	\$66.88	\$0.00	\$2.68	\$69.56	CS	\$69.56		\$0.00	\$69.56	\$0.00
154	12662612	4/14/05	1582777	Replaced battery, pc board and repaired charger interface.	CM	AP	\$250.00	\$198.00	\$0.00	\$0.00	\$17.92	\$465.92		\$0.00		\$0.00	\$0.00	\$465.92



Maintenance Value Plan

Sample Client Loss History Summary

Contract: MVP10XXX
06/01/2004 to 06/01/2005

10/14/2005

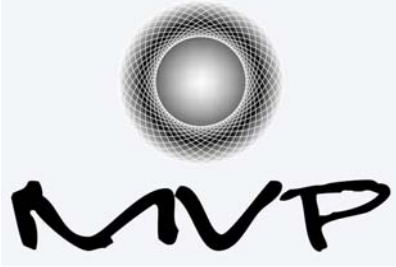
Claim Totals:

	Claim Count	Claimed	Adjusted	Approved	Open	Open and Approved
CM Claims	130	\$388,629.41	\$20,631.18	\$361,356.80	\$6,641.43	\$367,998.23
PM Claims	13	\$34,028.29	\$610.82	\$33,417.47	\$0.00	\$33,417.47
All Claims	143	\$422,657.70	\$21,242.00	\$394,774.27	\$6,641.43	\$401,415.70

Claim Adjustments:

Abbr.	Adjustment Description	Count	Adjusted Amount
AD	Administrative Costs	0	\$0.00
BSP	Bench Stock Parts	3	\$10,315.62
CC	Covered Contract	0	\$0.00
CM	Cosmetic Repair	0	\$0.00
CS	Consumables	14	\$963.43
DI	Deleted Item	0	\$0.00
EPM	Exceeded PM Frequency	0	\$0.00
LL	Limit of Liability Exceeded	0	\$0.00
LS	Late Submission	1	\$5,192.90
MD	Modification of Equipment	0	\$0.00
NC	Not Covered, Exclusions	2	\$4,595.83
NCR	Need Credit	0	\$0.00
NEP	New Equipment Purchase	0	\$0.00
NOS	Equipment Not on Schedule	0	\$0.00
OC	Outside Coverage Period	0	\$0.00
TAX	Tax	0	\$0.00
TPS	Third Party Services	0	\$0.00
UP	Upgrade	1	\$174.22
WT	Warranty Repair	0	\$0.00
Total Adjustments		21	\$ 21,242.00

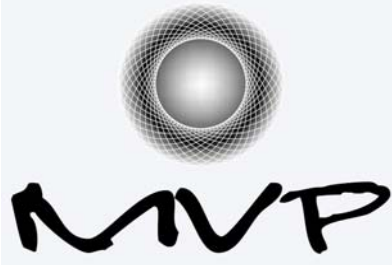
Aggregate SIR	\$435,007.36
Approved Claims	\$394,774.27
Remaining SIR	\$40,233.09
Open Claims	\$6,641.43



Maintenance Value Plan

MVP Summary

- MVP is an alternative to Original Equipment Manufacturer Service Contracts
- MVP Saves clients anywhere from 15% to 40% or more off their contract costs
- MVP provides coverage 24x7 vs. Manufacturers 9-5 M-F

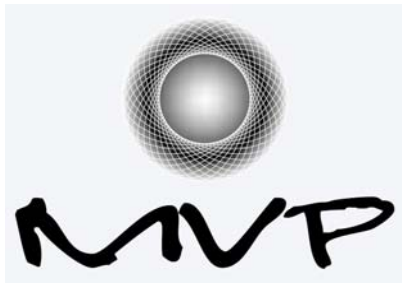


Maintenance Value Plan

MVP Summary

- MVP allows client to use whoever they choose to perform service-OEM, Third Party, In-House
- MVP helps clients second source parts and labor for lower cost
- MVP is available to multiple industry groups including:

HealthCare	Education
Hospitality-Hotels	Retail
Restaurant Chains	Telecommunications
Food Chains	Banking



Maintenance Value Plan

- For additional information:

www.maintenancevalueplan.com

